

PERSONAL INFORMATION

Salah Hanini



 abdullah bin salam, zarqa (Jordan)

 00962790823905

 hanini008@gmail.com

WORK EXPERIENCE

1 Sep 2006–15 Feb 2010

Business Development Director

Global Marketing, amman (Jordan)

- Developed new marketing strategies to capture market channels with new clients.
- Brought new processes to firm for its growth, using various marketing strategies and communication skills in order to brand the firm in the market and attract new clients.
- Developed strategies and business for the firm by building corporate relationships with customers and the industry/market leaders.
- Utilized sales and marketing tools to create brand awareness in the market.
- Introduced improvements in business strategies based on customer feedback.
- Expanded business along with the respective market share for the firm.
- Played key role in company initiatives for developing new projects for future use.

1 Oct 2010–28 May 2016

social service officer

monte marzio, varese (Italy)

- Writing reports on the general situation of the refugees basic information about each case
- Translation of reports from Arabic English into Italian language
- The provision of health care and administrative refugees included on the distribution of permanent shelters

15 Sep 2018–Present

lecturer

Al-Quds Open University, ramallah (Autonomous Palestinian Territories)

business administration lecturer and related courses (public policies, public administration)

EDUCATION AND TRAINING

1 Oct 2000–4 Sep 2006

Bachelor in Public Administration

University of Jordan, amman (Jordan)

15 Sep 2012–11 Dec 2014

master in administration and Public policy

University of Milan, milan (Italy)

PERSONAL SKILLS

Mother tongue(s) Arabic

Foreign language(s)

UNDERSTANDING	SPEAKING	WRITING

	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
cambridge advanced					
Italian	C1	C1	C1	C1	C1

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
 Common European Framework of Reference for Languages

Communication skills Good communication skills gained through my experience . Self confidence have the ability to adapt to new circumstances and to act well in difficult situations; I am a social, friendly and hospitable I like to meet new people; Commercial Client Group is very good through of my experience s; I have the ability to develop my business level gained through establishing my private work.

Organisational / managerial skills Team leadership and direction towards the destination, and to participate actively in the dialogue sessions and discussion

Job-related skills professional writing daily reports. Evaluation and analysis reports

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

Digital skills - Self-assessment grid

Driving licence B