

## **Haitham Gamal Ali Salam**

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### **EDUCATION**

- ❖ **Bachelor in ECONOMICS** from Faculty of commerce & Business Administration, Helwan University, September 2002 – may 2006.
- ❖ **MASTER DEGREE** from Helwan University in ECONOMEY by addressing “THE Mechanism of Real Estate Market and Its future Trends with special Reference to Real Estate Demand function in Egypt ”.
- ❖ **PHD IN Economic.** (public finance(fiscal Economic). from Helwan University by addressing “The Effect of Fiscal Consolidation on Macroeconomic Indicators: Comparative Study”, September 2014- August- 2018

### **COURSES**

#### **C .O.M.E.T**

Conference on marketing Economics & Trade.

Cairo University, faculty of commerce – English section, Feb. –apr 2006

THIS course was on Stock Markets, Investment on stock markets, Technical Analysis, Fundamental Analysis. On March, from 24<sup>th</sup> to 2<sup>th</sup> ,Joined the Emulator Program OF Stock Markets, as an Investor.

-COMPUTER Course

Windows, word, Access, Excel and power point.

Take in information Technology center, Helwan University, Nov 2003.

ICDL Certificate, Apr-2012.

TOEFL Certificate .

-Training course ( Monetary And Exchange rate Policy),International Monetary Fund, Center for Economics and Finance Middle East.

-training course(ITC) In enhancing domestic market in Geneva

## OBJECTIVES and Previous experience

- Working as a Lecturer in several Locations of Macro, micro economic, Public finance
- Improve the place I work in it by using the knowledge I have, applying the modern forms and ideas.
- Using available resources by economics resources efficiency to reach the goals.
- Improve the performance of individuals I deal with, whether I work with customers or Ideal with them in my life.
- Work in the field of real estate marketing.
- Worked in the Trade Remedies sector (Anti-Dumping and subsidy institution ) at the Ministry of Foreign Trade and Industry.
- Representing the Ministry to work in the project enhancing trade facilities in cooperation between Egypt and the European Union.
- With attention to issues of trade and trade policies in light of the trend towards integration between countries and to maximize the benefits to all parties
- Participated in a Workshop Trade Facilitation in Border Management Connectivity of Egypt to the World under the Aid for Trade Initiative for the Arab States, Cairo, 25 May 2014
- Participated in the preparation of a range of financial feasibility studies projects, including the project's global village the ministry of education in Egypt.
- Study on the economic relations between Egypt and Uganda.
- Demonstration of the items of the general budget of the Arab Republic of Egypt for 2016/2017.
- Participation in the preparation of the institutional development plan for the Trade Remedies Sector.
- Participation in the preparation of the quality plan related to the public administration of dumping accounts.
- Participate in the preparation and Estimate of the economic Effects of the imposition of anti-dumping duties on Matches commodity.
- Participate in investigations of dumping cases related to the supply of tableware, kitchenware and trays in the Trade Remedies Sector.
- Conducting a review of the final report of the issue of matches in the General Administration for Anti-Dumping.

## SUMMARY

### GENERAL SKILLS

- Very good level of English Language “speak&write”
- Very good level of Arabic language (mother tongue )
- Good command of computer.
- Have the ability to persuade people and to negotiate.
- Have a good ability to work in group and co-operate with them
- Have a good skill in logical and ordinal thinking