

#### **Our Drive**

- We believe in crafting and sharing authentic knowledge that makes our organizations better.
- We take joy in networking our partners with the thought-leaders of our domain.
- We feel pride in enhancing our partners' lives through Strategy, Consulting and Education.
- We do this with Integrity and Professionalism; yesterday, today and tomorrow.
- We have no clients, only partners.

# Message from our CEO

In challenging times, there can be an opportunity, for those who assess, strategize well and then wear their running shoes!

It is all a question of perspective and defiance. ADVISORS refused to be bounded and captive, both emotionally and mentally by the spreading chaos, confusion and curfew. Instead, our teams invested their innovative and diligent determination to benefit our partners, affiliates and communities.

We developed the ADVISORS Webinar Channel - Surviving the Pandemic to share knowledge as a great enablement for improved morale, resilience and as a cure for numerous pains. In 10 weeks, we had over 1500 registrations with over 400 attending each session. We are heartfully thankful for our Advisors' generous sharing, affiliates' collaboration and partners' loyalty. We cherish the trust and pledge to continue to offer back more to our profession and communities.

Furthermore, ADVISORS is now Associate Partner for the prestigious Gulf Downstream Association, established by ARAMCO, KPI, KNPC, BAPCO and ADNOC. Our objective is to remain in the vicinity of our partners in the oil and gas sector and offer them more value.

Not least, nor last, ADVISORS became partner for Strategy Implementation Institute, which is focused on alleviating the strategy realization gap, an aging challenge that keeps CEOs awake at night.

Did I forget to mention that ADVISORS has no clients; only partners!

Dr. Saadi Adra, Founder and CEO

### Our Affiliates



GDA is a non-profit organisation which aims to bring leading Downstream players together.



One of the training and consulting arms for ADVISORS in Saudi Arabia in the quality discipline and Public Private Partnerships (PPPs).

#### MUSTAFA HAFIZOGLU

is the proud partner and support in Turkey.



STRATEGY

INSTITUTE

The Strategy Implementation Institute

provides training, certification and

acquire the knowledge and skills to

Assistance Engineering

Get Assistance Engineering is the

ADVISORS in Algeria.

proud partner and support office for

be implementation professionals.

resources to people looking to

**IMPLEMENTATION** 

ITQAN is the proud partner and support office for ADVISORS in Saudi Arabia.



AmCham Lebanon is an official nonprofit organization supported by the U.S. Department of Commerce and operates from its offices in Beirut Central District.



VizworX helps customers better engage with their data and make informed decisions. VizworX provides solutions based on Augmented Reality, Virtual Reality, Mixed Reality and Artificial Intelligence.



Drina Consulting is the proud partner and support office in Tunisia.



The world's most recognized Knowledge Management Institute Certification. Certifying individuals, teams, and organizations for nearly 20 years.



Fortune 100 Companies from all over the world depend on Shipley to provide thought leadership to help them compete for and win business. offers the complete blend of services, including training, process improvement, and capture/proposal support consulting.



### Our ADVISORS

Antonio Nieto-Rodriguez
World Champion in Project
Management | Thinkers50 | Director
PMO | PMI Past Chair | Professor |
Author | Executive Coach



PgMP®, PMP®, PMI-RMP®, PMI-SP®,
PMI Fellow, Author and Thought Leader
Global Innovation Strategist, Chief
Executive, Operational Excellence &
Scaling Expert, Speaker, Board Member



**Dr. Radhia Benalia**PMP®, PMI-RMP®, Leadership,
Emotional Intelligence and
Transformational Change Expert



Our ADVISORS

Eng. Ahmed Mokhtar
PMP®, PMI-RMP®, International PPM
Expert



**Eng. Ziad El Dana**PMP, PMI-PBA, LEED Green Associate,
PMO Expert



**Dr. Mohamed Moutawei**PMP®, PMI-RMP®, PMI-PBA®, Project
Controls Expert



**Dr. Sean T. Regan**International Technical Consultant,
Fellow AACE, CCP®, CEP®, EVP®,
PSP®, MRICS, FPCG



**Jeff LaFrenz**Expert in AR/ VR/ AI in Project Design
Review



**Dr. Ibraheem Sheerah** Lead PPP/PMO Expert



**Eng. Ahmed Maged**CVS®, PMP®, Value Engineering
Expert



Rachida Benferhat Agile Expert



Rania Khawaja General Manager, APMC I Controls Expert



Mustafa Hafizoglu
PMP®, Founder PYO Summit | SDT
Program Director | PMI Turkey Past
President | Author



**Dr. Ibrahim Kebbe**PMP®, PMI-RMP®, Quantitative
Analytics Expert



Douglas Weidner
World most renowned Knowledge
Management (KM) consultant, trainer,
columnist, speaker and mentor.



Raafat Bouri
PMO and Contract Management
Expert



**Tony Birch**APMP Professional



**Dr. Hasan Al Ali**International Expert in Business and Finance

## Our Services

Consulting and Professional Services
Assessment, Improvement, Governance, Agility, Sustainability, Integration, Strategy Realization and PMO services across

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			Organizational		Process Development.							
1	Assessment and Gap Analysis	2	Governance and Management Framework	3	Improvement, and Reengineering	4	PMIS and Process Automation	5	Capacity Building framework Development	6	Operations	
1.1	Strategic Alignment	2.1	Governance System Setup	3.1	Requirements Management	4.1	PMIS Needs Discovery and Analysis			4.1	Roll-out	
1.2	Requirements Collection and Analysis	2.2	Organizational Structure Setup	3.2	Schedule Management	4.2	Business Requirements Documentation			6.2	Process Review and Enhancement	
1.3	Root Cause Analysis	2.3	Integration Management	3.3	Resource Management	4.3	PMIS Recommendation and Selection			6.3	Communication and Coordination Manage	
	Skill and Capability Assessment	2.4	Project Management Framework	3.4	Cost Management	4.4	PMIS Setup and Configuration			6.4	Efficiency Metrics Evaluation	
	Process Maturity Assessment	2.5	Program Management framework	3.5	Procurement	4.5	PMIS Customization			6.5	PMIS Administration, Maintenance and Sup	
1.6	Organizational Maturity Assessment	2.6	Portfolio Management Framework	3.6	Quality Management	4.6	Business Process Modeling Automation			6.6	Handover	
1.7	Gap Analysis	2.7	Transformsational Change Initiatives	3.7	Risk Management	4.7	KPI and Dashboard Development					
1,8	Improvement Flan			3.8	Contract Management	4.8	Systems Integration					
	Business Case Development			3.9	Communications Management							
	Roadmap Establishment			3.10	Interface Management							
				3.11	Change Management							
				3.12	Innovation Management							

#### **Outsourcing**

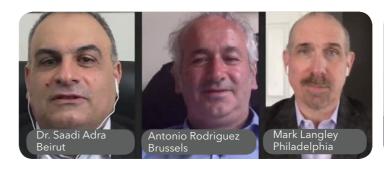
both local and International SMEs for medium to long-term



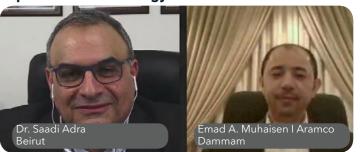
# Our Services

# Networking - Conferences and Webinars

#### **Strategy Implementation Panel**



**GDA Conversations Episode 4 I OPM Assessment &** Improvement for Strategy Realization

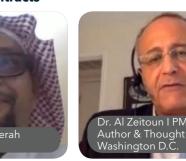


**Emotional Intelligence -**The Only Viable Option

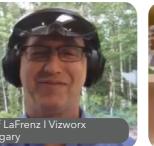
**How will COVID19** outbreak affect the ongoing public-private partnerships contracts



**Balancing People, Process, Opportunities in Complex** and Governance for or Crisis Situations **Operational Sustainability** 



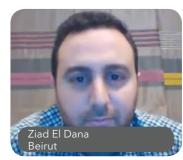
**Beyond Making Do: Taking Project Model Reviews to the Next Level** in the Time of COVID19



**Digital Project** Management



**PMIS KPIs** and Dashboard



**Forecasting Investment** Objectives out of **Turbulent Times** 





#### **Training**

PMI Global Registered Education Provider with over 60 courses. Delivery modes: Classroom, Virtual, On-demand and Blended.









#### Over

### 60+ Diverse Courses



## **Certification-based Training**

- 1. Strategy Implmentation Professional (SIP)®
- 2. Certified Knowledge Manager (CKM)®
- 3. Project Management Professional (PMP)®
- 4. Program Management Professional (PgMP)®
- 5. Portfolio Management Professional (PfMP)®
- 6. Project Risk Management (PMI-RMP)®
- 7. PMI Professional in Business Analysis (PMI-PBA)®
- 8. PMI Agile Certified Practitioner (PMI-ACP)®



### **Project Engineering & Controls**

- 1. Project Planning and Scheduling
- 2. Cost Estimation and Budgeting
- 3. Procurement and Contract Management
- 4. Risk Management for EPC Projects
- 5. Effective Project Controls for Engineering & Construction Projects
- 6. Effective Project Controls for EPC Projects
- 7. EPC Life Cycle Management
- 8. Engineering Management in Front-End Loading
- 9. FIDIC Silver Book for Lump-Sum Turn Key Contracts
- 10. Project Controls for Start up, Turnaround and Outage Projects



### Project Management, Leadership, and Essential Skills

- 1. Applied Project Management
- 2. Leadership and Team Management
- 3. Leadership and Team Management for Career Women
- 4. Stakeholder Management and Conflict Resolution
- $5.\ High\ Impact\ Communication\ and\ Presentation\ Skills$
- 6. Leading with Emotional Intelligence
- 7. Transformational Change Management
- 8. Effective Writing and Business English Skills



### **Project Management Office**

- 1. Portfolio Management: Selecting Beneficial Projects and Programs for RealizingOrganizational Strategy
- 2. Portfolio, Program, and Project Office (P3O)®
- 3. Reinventing the PMO (How to establish a successful PMO)
- 4. Managing Successful Programs
- 5. PMIS KPIs and Dashboards
- 6. Rapid Assessment and Recovery of Troubled Projects
- 7. Breaking Organizational Silos (ILMF)
- 8. Selecting and Managing Profitable Projects

### **Our Partners**

not clients!



































# References and Testimonials

"Always try to learn from renowned professionals and follow their trajectory, and I see them as my mentors in life and career, in that way since I started to follow your webinars, It's always a pleasure for me to I consider that they have contributed to my professional vision. I appreciate your time, passion and effort for all project community."

Eduardo Fernandini | Sipim

"Thank you for your invitation to this webinar, the quality of your presentation and the documentation that you send me.

deal with Advisors team. Your professionalism, know-how and generosity make you a partner of choice for any organization that wants

**Mohamed Adlane MAHBOUB** ooreedoo

"Une formation de qualite avec une communication d un niveau superieur."

Larbi Abdelli - Berkine Sonatrach



"Once again, ADVISORS have shown their great skills at extremely increasing the knowledge of their participants. Thank you so much for that."

**ARAMCO - Anonymous** 

# No clients; only partners.

How can we support you in resolving your organizational challenges today?

