



Ziad Ezzedin El Rez

BUSINESS DEVELOPMENT CONSULTANT & DATA ENGINEER

🏠: Tripoli – Lebanon, 📞: +961 3 495 685, @: ziaderez@gmail.com

Summary: Business growth expert with 8+ years of experience. Adept in ISO standards and digital tools, specializing in capacity building and strategic.

Career Path

- With UNDP Lebanon, and SHIFT.
Job Description: Develop a system for gathering, analyzing, and reporting data.
Project Name: Needs Assessments at North Lebanon – Bakhoun Denniyeh. Dec,2023 – Mar, 2024
- With UNDP Lebanon, and SHIFT.
Job Description: Develop a system for gathering, analyzing, and reporting data.
Project Name: Needs Assessments at North Lebanon – Bazbina Akkar. March – July 2023
- With Lilyan Association – Tripoli, as Consultant
Job Description: Designing an organizational framework and creating an action plan, fundraising plan, and marketing plan. Dec, 2022 – Feb, 2023
- With Shift Association – Tripoli, as Business Development Trainer
Topics: Marketing Plan, Digital Marketing, Pricing Strategy, Sales. Nov, 2022
- With Safadi Foundation – Tripoli, as Business Development Trainer
Topics: Entrepreneurship, Business Model, Business Plan, and Marketing Plan. 2020 – 2022
Job Description: Business Skills Trainer and Projects Consultant.
- With UNDP Lebanon, DAWAER, and SHIFT.
Job Description: Develop a system for gathering, analyzing, and reporting data.
Project Name: Needs Assessments at Mount Lebanon – Daraya. Oct – Dec, 2021
- With UNDP Lebanon, DAWAER, and SHIFT.
Job Description: Develop a system for gathering, analyzing, and reporting data.
Project Name: Needs Assessments at North Lebanon–Tekrit Akkar. Aug – Nov, 2021
- With Beyond Group
Job Description: Develop a system for gathering data.
Project Name: Study about Business Owned and Led. Jan – March, 2021
- With Beyond Group
Job Description: Data Collection Project – Consultant.
Project Name: Human Rights Data Assessment at North Lebanon – Anfeh. Nov, 2020
- With Makhzoumi Foundation – Tripoli
Job Description: Life Skills and Digital Literacy Trainer. 2016 – 2019
- With El Youssef Medical Center – Halba Akkar
Job Description: Internal Quality Auditor (ISO Standards). 2010 – 2012
- With C.A.T International Company – Qatar
Job Description: IT Manager. 2009 – 2010
- With El Youssef Medical Center – Halba Akkar
Job Description: IT Manager and Internal Quality Auditor. 2004 – 2009

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CERTIFICATIONS

- Private Sector Development Policies
Held By Arab Planning Institute, Online Training 7th to 9th September 2020
- Participation as a Judge
at HULT PRIZE CHALLENGE LIU Campus, Akkar 24th January 2020
- TOT and IT Essentials
Held by IT Training & Consultancy, Tripoli 21st November 2019
- Feasibility Studies and Evaluation of Development Projects,
Held By Arab Planning Institute, Kuwait 5th to 20th April 2019
- Development And Implementation of Vocational Curricula
Held By WARD NGO, Beirut September 2018
- Internal Auditor According to ISO 9001:2000 Requirements
Held By the Industrial Research Institute in Lebanon (IRI),
Al Hadass, Beirut 23rd to 24th April 2007
- Information Technology Program
Held By the American Universal College, Tripoli 2007

Software Engineering – Last Projects

- Online CMS for Life Insurance Agency
- Online CMS for Rental Cars Agency
- Management System for Travel Agency
- Management System for House Maids Agency
- Web Application for Patients Management System
- Archiving Management System

EDUCATION

- **B.S degree**, University Center of Technology, Koura 2004
Major: **Business and Computer Management**
- **T.S degree**, Institution Technical of Tripoli, Tripoli 2003
Major: **Business and Computer Management**

LANGUAGES

- **Arabic** : **Native**
- **English** : **Very Good**
- **French** : **Good**

INTERESTS

- Basketball
- Internet
- Listening to music

INFORMATION

- **DOB** : **01 / 01 / 1981**
- **Nationality** : **Lebanese**
- **Status** : **Married**

References available upon request