

Marwan Ibrahim Bedeir, MSc, FMVA[®]

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OBJECTIVE

Seeking a financial position in a multinational firm to enhance and develop my knowledge & technical skills in my carrier.

EDUCATION

1999 - 2003

Helwan University

B.Sc. Faculty of Commerce and Business Administration.

Foreign Trade Economics section.

Grade: Good.

High school:

Lycee El Horeya Bab el Look, French School.

Grade: 86% - literary group.

CERTIFICATES

2023-2024 Certified Financial Modeling & Valuation Analyst - **FMVA[®]**
provided by CFI[™] -Canada.

2020-2023 Master of science in planning from Institute of National
planning (INP) - Excellent Grade (2 Academic years)
Thesis subject: Transforming Egypt into Regional Hub for
Natural Gas Trade: Opportunities and Challenges.

Published on INP website:

<http://164.160.67.161/handle/123456789/5310>

2010 Certified Financial Analyst from Harvard Training Academy.

2005-2006 Diploma in Stock Market Analysis from faculty of Economics
and Political Sciences, Cairo University.

2004 - 2005 Diploma in feasibility studies from Faculty of Economics and
Political Sciences, Cairo University.

2003 Trainee in consultancy and feasibility studies office
Prof. Dr. Ali Lofty (FORMER PRIME MINISTER - EGYPT)

EXPERIENCE

Jun 2016 - Present

Allam Group -Germany Machines Agent



Senior Financial Analyst

- Maintain and gather data & follow up the requirements from other departments to ensure timely delivery of requests.
- Analyze cash flow for each Business Unit on monthly basis.
- Analyze sales and receivables for all BU to compare the efficiency each month.
- Compare actual vs. budget results and analyze the variances.
- Monitor the inventories to seek an opportunity for sell and provide the management by summary report.
- Analyze financial statements and ratios including cash flow & P&L on monthly basis.
- Monitor the sales report of branches to calculate the profit margin to evaluate each unit using charts tools.
- Review the pipeline for all business units each quarter to forecast the revenues before year end and to reach the target.
- Participate to view the financial position of business units each period before closing the consolidation balance sheet.
- Autonomously evaluate and analyze financial information and business trends to maintain variance explanations.
- Analyze financial information to determine financial performance.
- Prepares and evaluates net working capital to report the result to the management.
- Analyze financial statements such as profitability ratio, liquidity ratio and activity ratio) for better control and decision making.
- Assist the finance controller in G&A expenses in line with company financial instructions.
- Provide explanation within the BU for monthly reports such as the sales analysis.
- Maintain and improve existing financial templates and reports.

Aramex

Financial Analyst

- Analyze actual result compare to the budget by investigate and explains variances to clarify the accountability for each department and recommended the corrective actions.
- Analyze the cost /revenues of each job to prepare a profitability report.
- Identify the value adding and eliminate non value adding activities to maximize the profit.
- Preparing an analysis report for the financial performance to compare the past result for the same period including the comparison average of the sector.
- Monitor the market share and competition position on periodic basis.
- Preparing financial presentations and other projects requested by senior management by using charts and graphs tools.
- Use ERP system on daily basis.
- Assemble spreadsheets and draw charts and graphs used to illustrate technical reports, using computer.

May 2011 – Sep 2013

Golf Al Solaimaneyah Co. 1 Real Estate



Assistant Financial Analyst

- Analyze financial information to produce forecasts of business, industry, and market conditions.
- Conduct cost-benefit analyses.
- Analyzes actual operating results and identifies key financial and operating issues.
- Prepare and update a market competition analysis.
- Timely and accurate preparation and submission of various reports.
- Monitor actual results vs. budget and reforecast and analyze fluctuations and prepare monthly operating reports and Assist in the budget & forecast process.



Financial advisor

- **Study the financial conditions of each company with the assistance of the Research dept. such as:**
 - Calculate rate of profitability, liquidity ratio, compare the earnings on an annual basis and retained earnings and expected dividends.
 - Multiple of profitability, book value multiplier and evaluate assets of the company.
 - Results of the companies to determine the size of revenues and profits compared to last year.

- **Other Tasks:**
 - Attend a daily meeting with the Technical analysts to know their view about the Market over the long and short term.
 - Attend a monthly meeting with the financial analysts to show their presentation about macroeconomics, sectors and the fair value of the shares.
 - Watch the Market prices and take the right decisions to buy or sell after my Manager's consultation.
 - Follow up the domestic and global news.
 - Make an assessment for the performance of client's portfolios on a regular basis.
 - Send weekly and monthly reports for our clients and reply their inquiries.
 - Participate in several IPOs, including:
Egyptian Telecom, Talaat Mostafa Group, Palm Hills and Amer Group.



Accountant, Central Operations

- Follow up with the Brokers to match with the data including the swift (Customer name – Unified code – Custodian – Share's name and Quantities – Book keeping).
- Send the necessary documents to issuing the Certificate of ownership to translate the local shares into GDRs and vice versa (Issuance – Cancellation).
- Send a letter to Misr for Clearing, Settlement and Central Depository (MCSD) to settle the transaction.
- Send swift message confirmation to Bank of New York to confirm with that the transactions have been settled.
- Participate in many underwritings like Egyptian Telecom, Sidi kreir For Petroleum Company and Alexandria for Mineral Oils Company.

SKILLS

Language Skills:

- Fluent in both spoken and written Arabic.
- Very good in both spoken and written English.
- Very good in both spoken and written French.
- **TOEFL** Certificate (Score **653**)

Computer Skills:

International Computer Driving License - **ICDL** (Excellent degree)

Knowledge of ERP system.

PERSONAL DATA

Date of Birth: 27, April, 1980.

Military Status: Exempted.

Marital Status: Married.

Thanks to



*** References are available upon request ***