

Marwan Ibrahim Bedeir, MSc, FMVA®

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OBJECTIVE

Seeking an educational position in university or academy to enhance and develop my knowledge and talent & technical skills in my carrier.

EDUCATION

1999 - 2003

Helwan University

B.Sc. Faculty of Commerce and Business Administration.

Foreign Trade Economics section.

Grade: Good.

High school:

Lycee El Horeya Bab el Look, French School.

Grade: 85.5% literary group.

2023

Master of Science in planning from Institute of National Planning.

2023

Certified Financial Modeling & Valuation Analyst (FMVA®)
from Canada.

2010

Certified Financial Analyst from Harvard Training Academy.

2005-2006

Diploma in Stock Market Analysis from faculty of Economics
and Political Sciences, Cairo University.

2004-2005

Diploma in feasibility studies and projects evaluation from Faculty
of Economics and Political Sciences, Cairo University.

2003

Trainee in consultancy and feasibility studies office - Prof. Dr. Ali
Lofty (**FORMER PRIME MINISTER – EGYPT**)

EXPERIENCE

Jun 2016 – Present

Allam Group - Germany Machines Agent



Group Financial Analyst

- Maintain and gather data & follow up the requirements from other departments to ensure timely delivery of requests.
- Analyze cash flow for each Business Unit on monthly basis.
- Analyze sales and receivables for all BU to compare the efficiency each month.
- Compare actual vs. budget results and analyzes the variances.
- Monitor the inventories to seek an opportunity for sell and provide the management by summary report.
- Analyze cash conversion cycle (CCC) on monthly basis and assume many scenarios to reduce the cycle.
- Analyze financial statements and ratios including cash flow & P&L on monthly basis.
- Monitor the sales report of branches to calculate the profit margin to evaluate each unit using charts tools.
- Review the pipeline for all business units each quarter to forecast the revenues before year end and to reach the target.
- Participate to view the financial position of business units each period before closing the consolidation balance sheet.
- Autonomously evaluate and analyze financial information and business trends to maintain variance explanations.
- Analyze financial information to determine financial performance.
- Prepares and evaluates net working capital to report the result to the management.
- Analyze financial statements such as (profitability ratio, liquidity ratio and activity ratio) for better control and decision making.
- Assist the finance controller in G&A expenses in line with company financial instructions.
- Provide explanation within the BU for monthly reports such as the sales analysis.
- Maintain and improve existing financial templates and reports.

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Financial Analyst

- Analyze actual result compare to the budget by investigate and explains variances to clarify the accountability for each department and recommended the corrective actions.
- Analyze the cost /revenues of each job to prepare a profitability report.
- Identify the value adding and eliminate non value adding activities to maximize the profit.
- Preparing an analysis report for the financial performance to compare the past result for the same period including the comparison average of the sector.
- Monitor the market share and competition position on periodic basis.
- Preparing financial presentations and other projects requested by senior management by using charts and graphs tools.
- Use ERP system on daily basis.
- Assemble spreadsheets and draw charts and graphs used to illustrate technical reports, using computer.

May 2011 – Sep 2013

Golf Al Solaimaneyah Co. 1 Real Estate



Assistant Financial Analyst

- Analyze financial information to produce forecasts of business, industry, and market conditions.
- Conduct cost-benefit analyses.
- Analyzes actual operating results and identifies key financial and operating issues.
- Prepare and update a market competition analysis.
- Timely and accurate preparation and submission of various reports.

- Monitor actual results vs. budget and reforecast and analyze fluctuations and prepare monthly operating reports and Assist in the budget & forecast process.

Feb 2007- April 2011

Sigma Brokerage company



Financial advisor

➤ **Study the financial conditions of each company with the assistance of the Research dept. such as:**

- Calculate rate of profitability, liquidity ratio, compare the earnings on an annual basis and retained earnings and expected dividends.
- Multiple of profitability, book value multiplier and evaluate assets of the company.
- Results of the companies to determine the size of revenues and profits compared to last year.

➤ **Other Tasks:**

- Attend a daily meeting with the Technical analysts to know their view about the Market over the long and short term.
- Attend a monthly meeting with the financial analysts to show their presentation about macroeconomics, sectors and the fair value of the shares.
- Watch the Market prices and take the right decisions to buy or sell after my Manager's consultation.
- Follow up the domestic and global news.
- Make an assessment for the performance of client's portfolios on a regular basis.
- Send weekly and monthly reports for our clients and reply their inquiries.
- Participate in several IPOs, including:
Egyptian Telecom, Talaat Mostafa Group, Palm Hills and Amer Group.

April 2004–January 2007

Commercial International Bank



Accountant, Central Operations

- Receive swift message from Bank of New York every day.
- Follow up with the Brokers to match with the data including the swift (Customer name – Unified code – Custodian – Share's name and Quantities – Book keeping).
- Send the necessary documents to issuing the Certificate of ownership to translate the local shares into GDRs and vice versa (Issuance – Cancellation).

- Send a letter to Misr for Clearing, Settlement and Central Depository (MCSD) to settle the transaction.
- Send swift message confirmation to Bank of New York to confirm with that the transactions have been settled.
- Participate in many underwritings like Egyptian Telecom, Sidi kreir For Petroleum Company and Alexandria for Mineral Oils Company.

SKILLS

Language Skills:

Fluent in both spoken and written Arabic.

Very good in both spoken and written English.

Very good in both spoken and written French.

TOEFL Certificate (Score **653**)

Computer Skills:

International Computer Driving License - **ICDL**

Knowledge of **ERP** system.

PERSONAL DATA

Date of Birth: 27, April, 1980.

Military Status: Exempted.

Marital Status: Married.

Thanks To:



*** References are available upon request **