

## **CURRICULUM VITAE**

### **Mr. Ibrahim Mohamed Mahmoud Ali Hassan**



**Position:** General Manager of Commercial Sector  
at HCWW

**Contacts:**

**Mobile:** +2 0100900154  
+201270000597

**Email:** [heema7764@yahoo.com](mailto:heema7764@yahoo.com)  
[ibrahim.hassan@hcww.com.eg](mailto:ibrahim.hassan@hcww.com.eg)

**Nationality :** Egyptian

**Date of Birth:** 18 February 1977

**Address :** 160 Mohamed farrag, behind to  
Mansheyat as Sadr Metro,  
Cairo, Egypt

### **PROFILE:**

- An expert in corporate governance and digital transformation, and one of those responsible for digital transformation in the holding company and its subsidiaries
- Basic accounting with experience in policy management and operational planning for the holding company for water and wastewater and its subsidiaries, regarding the economic and commercial sector and the policies for dealing with customers and tariffs.
- Board member for Fayoum water and wastewater company (fdwasc) from January 2014 to present. <http://www.fdwasc.com>

### **ACADEMIC QUALIFICATIONS:**

1. Bachelor of science from the department of Accounting 1999  
Faculty of commerce, Mansoura University, Egypt. (Grade Good)
2. Bachelor of science from the department of Business Administration 2000  
Faculty of commerce, Mansoura University, Egypt. (Grade Good)
3. Diploma in Financing from department Business Administration Faculty of 2003  
commerce, Mansoura University, Egypt. (Grade Very Good)

4. Master of science in planning and development, Institute of National Planning, Egypt. (Grade Very Good)

2022

**Thesis title:** "Evaluation the compliance of the holding company for water and wastewater with corporate governance principles"

**Professional Skills:**

- Management and supervision,
- Team building ,
- Decision making,
- Time management skills.

**Languages:**

- Arabic : Mother tongue
- English : good writing and Good speaking
- Germany: Fair writing and Good speaking

**Professional Experience:**

Employer's Name	Title, Position	Work Type	From	To
Holding Company for Water and Wastewater in Egypt <a href="http://www.hcww.com.eg/?lang=en">http://www.hcww.com.eg/?lang=en</a>	General Manager Of Commercial Sector	Financial and commercial Sector	Oct-2019	Till now
	Central Financial Manager	Financial Sector	Apr- 2012	Oct-2019
	Budget & Financial Statement Manager	Financial Sector	Oct- 2009	Mar-2012
	Supervisor of Financial Affairs at Subsidiaries'	Financial Sector	Jun- 2006	Sep- 2009
Middle Delta Electricity Production Company in Egypt <a href="http://www.mdepc.gov.eg/">http://www.mdepc.gov.eg/</a>	Senior Accountant	Financial Sector	Sep - 2001	May -2006
	Auditor	Financial Sector	Jan -2000	Aug- 2001

## **Responsibilities:**

- Evaluate the current status of billing system automation & digitization in water accounts at the affiliated companies of the HCWW.
- Prepare financial and commercial policies for the water and waste water holding company and its subsidiaries in Egypt.
- Strategic planning for financial and commercial management at the holding Company for Water and Wastewater in Egypt and its Subsidiaries.
- Develop, executive plans to achieve financial balance in to the Holding Company for Water and Wastewater in Egypt and Subsidiaries'
- Develop plans for digital transformation in the commercial and customer service sectors in the holding company's subsidiaries
- Develop plans to provide commercial services through automated programs and the Internet in the holding company's subsidiaries.
- Prepare Board Financial documents.
- Monitors cash balances and needs and presents cash flow forecasts.
- Prepare cash analytics required by management.
- Coordinate internal reporting and development of management reports and analysis of the Company's financial and operational performance .
- Analysis by cost centers/areas, with the operations, actions in case of deviations.
- Monitors and reports on the planning process (rough plan, forecast and budget) and is aware of the day-to-day activities of both accountants.
- Monitors the report and analyzes the company financial development risks and opportunities against targets, including corrective action and enhancement proposals
- Analyse monthly and year-end closures.
- Provide advice and support to all lines of business as appropriate.
- Analyze revenues and expenses.

## **Computer Skills:**

- Microsoft office (Word – Excel- PowerPoint).
- Software

## **Management Skills:**

- Leadership skills.
- Applying policies and procedures of the firm

## **Advanced Training Course:**

- Credit documentary and guarantee letters, MTCC in faculty of commerce – Mansoura University, Egypt, from November 1, 2008 to November 30, 2008.

<http://www1.mans.edu.eg/centers/mtcc/default.html>.

- Feasibility study program for economic projects, MTCC in faculty of commerce – Mansoura University, Egypt, from December 1, 2008 to December 30, 2008.  
<http://www1.mans.edu.eg/centers/mtcc/default.html>.
- Effective public relationships and communication skills, career development and consultations academy, Egypt, August 6, 2002.  
<http://www.cdccademy.net/en/>
- Training the trainee, career development and consultations academy, Egypt, July 21, 2002.  
<http://www.cdccademy.net/en/>
- **English Language Trainings**, TOEFL certificate from Cairo University with a score of 500.

**Online training & Courses:**

- Managing Non-Revenue Water, GIZ, ONLINE, from May1, 2008 to may 30, 2012.
- Leading and Managing People, GIZ & ACWUA, ONLINE, from July1, 2013 to July30, 2013.
- Managing an Organization, GIZ & ACWUA, ONLINE, from December 2, 2013 to february 3, 2014.

**Abroad training & Courses:**

- International Leadership Training Managing Development in the water sectors , InWent (GIZ now), Germany, InWent (GIZ now), Germany , from October 1, 2008 to Sep 31, 2009.
- **German Language Trainings**, The center of Carl Duisberg Centren ,Germany  
<http://www.cdc.de/>

**Certificate Training**

level A2	Nov 01st-30th, 2008
level B1	Dec 01st-31th, 2008
level B2	Apr 6-24th, 2009

***IBRAHIM HASSAN***

***Cairo (1/9/2022)***