

CURRICULUM VITAE (CV)

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1. Name: Alaa El din Abdelsabour Abouel God Abdelrehim

2. Date of Birth: 19/12/1982

3. Nationality: Egyptian

4. Education:

- Associate professor of Agribusiness and Department Head,2019.
- PhD, Agricultural Economics Minia University Egypt in cooperation with Ibaraki University Japan lab of international Economy and resources carried out program (TUAT). (2012).
- Certificate of International trainer Council for Economic Education, New York, (USA).
- M.Sc., Agricultural Economics, Minia – Egypt (2007).
- Visiting scholar at the Department of Environment and International Economy , Ibaraki University Japan. The program was conducted through the Partnership and Ownership Agreement (ParOwn) funded by the Ministry of Higher Education and State for Scientific Research in Egypt 2009.
- Postdoctoral studies titled Economics of Biofuel from Agriculture wastes in Egypt at the Department of Environment and International Economy, Ibaraki University Japan. The program was conducted through the Ministry of Higher Education in Egypt,2014.
- Training Course Marketing curriculum Development, University of Minnesota, Saint Paul, USA (2006).
- B.Sc., Agricultural sciences, Minia – Egypt.(2003).

5. Summary of professional experience and qualifications:

- Dr. Alaa is an economist with more than 16 years of experience in agricultural development project, monitoring and evaluation systems, quantitative and qualitative analyses.
- Within the last 5 years, he gained extensive experience in project management result-based monitoring and cost/benefit analysis, technical analysis; value chain assessment analysis.
- Development of a web/cloud-based database Management Information System (MIS), to improve the integrity of data and also provide an improved interface for entering data as well as analyzing the data and report the results.
- Data verification of output indicators particularly the number of farmers trained. This includes verification of past results as well as processes for contemporaneous verification of data during the same quarter collected.
- Install a robust web/cloud-based Management Information System (MIS) database to coherently track and relate the project work plan activities (inputs) to the relevant beneficiaries and the outputs and outcomes. This includes tracking all beneficiaries by name and unique identifiers in order to calculate the total number of unique participants in program activities including training. The beneficiary database also enabled the program to generate the sampling frame for different surveying activities as described in the PIRS, as well as provide accurate lists of program participants for external evaluation and assessment activities.
- Create a robust Data Plan, specifying the protocols for data collection, management, and analysis and reporting for each performance indicator.

6. Development of an internal Field Guide for to improve the documentation of program -specific data collection protocols, data collection tools (training registers, questionnaires, etc) and data flows standard operating procedures.
7. Conduct a business skills assessment for AIP project FO in order to measure the business and marketing skills of the 31 Fos located in the two governorates Minya and Beni Suef. It considers 8 capacity domains: human capital, financial capital, social capital, organizational capital, natural capital, physical capital. This combines both the organizational and the marketing business aspects, and combines information from the needs assessment that has been conducted under a separate work package on the organizational development of the FO. Besides the above, conduct an assessment of the current marketing situation at village level. The assessment investigate current and potential marketing channels, and related market information (prices, products) as well as access to market information, credits, inputs which influences the business choices and crop selection of the farmer. It identified current challenges for farmers and FO in marketing their products effectively.
8. Update the training materials for farming as a business and marketing .
9. Employing organization & Activities
- 10.

Period	Employing organization and title/position. Contact information for references	Country	Summary of activities
January 2022_ current	Agribusiness and Agricultural Economic department head	Egypt	<p>Scientific research and resources management regarding To my academic position, in addition to firms and farms supervision in both administrative and technical duties.</p> <p>Main activities, The PMP and the Performance Indicators Reference sheets Mapping all the indicators in the ERAS results framework to the FTF (standard and custom indicators) and by results areas (output and outcomes). Lays out a summary of activities for data capture for each indicator. Reviewing all ERAS monitoring and evaluation (M&E) forms have been developed, and all data entered into data entry sheet.</p>
January 2020 – December 2021	M&E consultant at Feed the Future Egypt Rural Agribusiness Strengthening Project (ERAS).		
May 2019 – December 2021	Market and Business Linkages consultant at Feed	Egypt	Main activities,

Period	Employing organization and title/position. Contact information for references	Country	Summary of activities
	the Future Egypt Rural Agribusiness Strengthening Project (ERAS).		Work alongside key project program staff, including the Services Providers' Linkages Lead, Marketing Lead, Finance Lead, and other component staff to develop several skills that will address critical issues to small holder farmers, associations' staff, university and agricultural technical schools' graduates, buyers and input suppliers
October 2019 – February 2020	Economic expert at (TAG) Talal Abu-Ghazaleh Associated Ltd.	Egypt	Main activities and responsibilities Supporting GAARA Seeds company to establish new business plan to manage the Technical, Financial and administrative issues face the company at last three years in Egypt market.
March 2019-current	Economic expert and Agri - business Consultant at (TAG) Talal Abu-Ghazaleh Associated Ltd.	Egypt	Main activities and responsibilities Provide external consultant in the restructuring Misr Travel project "Technically, Financially and administratively
November 2016-December 2018	M&E manager for Food security and agribusiness support project. <u>For references:</u> Cultivating New Frontiers in Agriculture (CNFA), Washington DC.	Egypt	Main activities and responsibilities Development and implementation of processes and methodologies to ensure consistent data collection and management in keeping with PMP. Train project staff on their responsibilities for monitoring and evaluation; Oversee all daily work related to monitoring, evaluation and reporting activities of the project. Produce, edit, and distribute regular project reports. Managing, supervise and analyze data collection.

Period	Employing organization and title/position. Contact information for references	Country	Summary of activities
July 2012- October 2016	Assistant professor / Faculty of Agriculture, Minia University Executive manager for IT unit faculty of Agriculture, Minia University <u>For references:</u> Agricultural Economics department, Faculty of Agriculture, Minia University, Minia, Egypt 61111. ITC center.	Egypt	Main activities and responsibilities - Teaching various undergraduate and graduate courses; Agricultural Projects Evaluation, Marketing of agricultural products.
July 2006 – July 2013	Lecturer/ Faculty of Agriculture, Minia University <u>For references:</u> Agricultural Economics department, Faculty of Agriculture, Minia University, Minia, Egypt 61111	Egypt	Main activities and responsibilities - Teaching various undergraduate courses; Micro and Macroeconomics, Agricultural Projects valuation, marketing of agricultural products.
February 2003 - July 2006	Teaching and Research Assistance / Faculty of Agriculture, Minia University <u>For references:</u> Agricultural Economics department, Faculty of Agriculture, Minia University, Minia, Egypt 61111	Egypt	Main activities and responsibilities Teaching the practical part of various undergraduate courses; Statistics, Micro and Macroeconomics, Agricultural Projects Evaluation, Marketing of Agricultural products

11. Training:

Date: 2008-2009

Title of qualification awarded: Training of Trainers Program

Principal subjects/occupational skills covered

- Seminar A (Microeconomics): November 9th – 15th 2008, Mexico City, Mexico
- Seminar B (Microeconomics): January 25th – 31st 2009, Cairo, Egypt.
- Seminar C (Macroeconomics): March 22nd – 28th 2009, Mexico City, Mexico

- Seminar D (International Trade): June 7th – 13th 2009, Jakarta, Indonesia.

Name and type of organization providing education and training: Council for Economic Education (CEE), USA, www.councilforeconed.org) the program is funded by the U.S. Department of Education and carried out in coordination with the U.S. Department of State.

Date: April 8th to May 6th 2006:

Title of qualification awarded Faculty Development Training Program Principal Subjects/occupational skills Covered Program Activities included workshops organized by the Center for Teaching and Learning Services at University of Minnesota on the following subjects:

- Using active learning and modern teaching methods in classrooms.
- Using technology in the classrooms.
- Using case studies in the teaching process.
- How to develop case studies for classroom use.

Name and type of organization providing education and training: Agricultural Exports and Rural Incomes Project AERI funded by the United States Agency by International Development USAID and implemented by the Midwest Universities Consortium for International Activities MUCIA in coordination with University of Minnesota, USA

Date: First phase: November 17th- 30th 2004

Second phase: 14th January 7th February, 2005

Title of qualification awarded Market Research and Development Training Program Principal Subjects/occupational skills covered

12. Certificate:

- TOT certificate from International Training Centre of the international labor organization on A908229 Rural Academy, Turin Italy ,2015.
- Training of trainers on Economic education, Council for Economic Education, New York, USA.
- Internet Based TOEFL (IBT TOEFL).
- ITP (TOEFL Local).
- CNFA compliance certificate: Non- Discrimination and Anti-Harassment.
- CNFA compliance certificate: Workplace code of ethics and Conduct.
- CNFA compliance certificate: Human trafficking awareness.

13. Languages:

- **Arabic:** Mother tongue
- **English:** Excellent in reading, Good in Speaking & writing

14. Key Qualifications:

- **Marketing & Business linkage consultant** from May 2019 up to current at Feed the Future Egypt Rural Agribusiness Strengthening Project (ERAS) is a five-year USAID-funded activity, supported by the U.S. government's Feed the Future initiative. The project aims improve the competitiveness of Egypt's horticulture producers and related down-stream businesses and food processors. The project promotes a more competitive and inclusive Egyptian economy through growth in selected horticultural sectors with special focus on

securing employment and increasing agriculture-related incomes of smallholder farmers.

The project work in greater Cairo, Upper Egypt, and the Nile Delta, through three strategic regional offices in Luxor, Minya and Gharbia, in addition to the main office in Cairo.

- **Economic Expert and Marketing consultant** at (TAG) Talal Abu-Ghazaleh Associated Ltd, Cairo office from March 2019 to February 2020.
- **M&E manager and data analyst** position for farmers Satisfaction and outcomes Survey in Food security and agribusiness support project, implemented by Cultivating new forinters in agriculture CNFA. Dr. Alaa participated and managed a team of 47 researchers in collecting data from 4102 farmers in Upper Egypt seven governorates. Tasks and responsibilities include:-
 - Development and implementation of processes and methodologies;
 - Assess the impact of project activities on household nutrition, incomes and food security;
 - Lead the evaluation of the cost and benefits of project interventions;
 - Present analysis findings to project staff to ensure there on-going learning;
 - Train project staff on their responsibilities for monitoring and evaluation;
 - Oversee all daily work related to monitoring, evaluation and reporting activities of the project.
 - Produce, edit, distribute regular reports and updates to project management, regional management, and HQ.
 - Managing, supervise and analyze data collection process required to calculate analytical indicators. The population for the FY2017 result for these outcomes indicators is assisted 1569 farmers who received technical assistant from the program during 2018.
 - Lead and analyze data collection baseline survey to conduct values for all horticultural value chain crops in Upper Egypt governorates.
- **Team leader and senior analyst** conducted Cost-Benefit analysis study Global Sustainability Solutions Services and Arizona State University in 2016.
- **Field coordinator** to assist the services provided to the clients SFD clients in Menia governorate, 2015.
- **Training of trainer's** My Cooperation carried out from 12 to 16 May 2013 in Luxor. The training of trainer's courses in Upper Egypt is targeting a selected group from universities and cooperative training institutes.
- **Certified trainer from ITCILO** the International Training Centre of the international labor organization Turin Italy on A908229 Academy in rural development course towards decent work in rural economy 2015.
- **Field Expert in End Market & value chain Studies** for three governorates Menia & Luxor and Qena implemented by Blue consulting company within Feed the Future Egypt Food Security and Agribusiness Support (FAS) project activities in Upper Egypt.
- **Consultant and team member Beneficiary Quest** -Nonfinancial data collection and analysis for SDF in Minia governorate November 2015.
- **Cconsultant Business Development Services** for associations under Food and Agro-Industries Technology Center projects and initiatives in the horticulture, milk and dairy products sectors, the project proposed a number of business plans for projects to be implemented by the associations covering many fields according to the types of commodities produced in each governorate, needs and priority of each association.

- **Consultant** studying A Beneficiary Satisfaction Assessment under Egypt: Rural Income and Economic Enhancement Project (RIEEP); funded by African Development Bank under MIC Grant Submitted to Social Fund for Development (SFD) Arab Republic of Egypt Submitted by BLUE Consulting Business Leaders and Unique Experts 2015.
- **Consultant** to assess client satisfaction for SFD small and Micro credit products submitted to the social fund for development (SFD), Egypt under the MSE project financed by African Development Bank. (Blue Consulting company 6 October city), 2015.
- **Business plan consultant** for Blue moon company training ATS school teachers to write small projects in Luxor 12-16 April 2015 under premium project funded from USAID
- **Consultative Meetings** - Data Collection and entry member in project title Offering Specific Women Entrepreneurship Training in Setting up and Managing of Micro and Small -Sized Enterprises. (Blue Consulting company 6 October city)
- **Assistant professor** of Agribusiness and Agricultural Economics.
Small business consultant for Value Chain Training Project (USAID)
- **Executive Director of IT Unit** faculty of Agriculture, Minia University
- **Quality assurance and accreditation consultant** in agricultural technical schools in Upper Egypt.
 - **Postdoctoral Scholarship Researcher** funded from Egyptian government at Ibaraki University in Japan from July22, 2014 until January 20, 2015.

15. Employment Record:

From: May 2019 up to current

Employer: Abt associates.

Position held: Marketing & Business linkage consultant

Description: Main activities and responsibilities include:-

- Develop highly participatory training material for each topic of the soft skills topics including but not limited to; marketing skills, market intelligence, collective marketing, contract farming, farming as a business, and record keeping. The trainer may prepare one or more of the training topics including power point presentation, trainee's manual, and trainer's manual.
- Provide training to one or more of ERAS participants' target groups in one or more of the topics according to the training plan.
- Follow up the implementation of training recommendations.
- Update training material as needed.
- Provide recommendations for improving the training programs.
- Contribute to the ERAS training plan improvement.
- Keep ERAS Business, Market, and Finance Development Specialist updated with the status training programs.

From: January 2019 up to current.

Employer: TAG) Talal Abu-Ghazaleh Associated Ltd

Positions held: Economic Expert and Marketing consultant.

Description: Main activities and responsibilities to provide external consultant as a key expert in the restructuring project "Technically, Financially and administratively.

From: November 2016 to December 2018.

Employer: Food security and agribusiness support project, Egypt

Positions held: M&E manager

Description: Main activities and responsibilities include:-

- Development and implementation of processes and methodologies to ensure consistent data collection and management in keeping with PMP.
- Train project staff on their responsibilities for monitoring and evaluation;
- Oversee all daily work related to monitoring, evaluation and reporting activities of the project.
- Produce, edit, and distribute regular project reports.
- Managing, supervise and analyze data collection.

From: June 2016 to August. 2016

Employer: Food security and agribusiness support project, Egypt

Positions held: Team leader and Economic Analyst.

Description: Initial cost benefit analysis (CBA) of crops grown by smallholder farmers in Upper Egypt as part of the Feed the Future Food-Security and Agribusiness Support (FAS) program in Egypt, implemented by CNFA under the USAID FAS cooperative agreement with VEGA. Dr. Alaa collect data during the summer of 2016 by CNFA's as Egyptian partners using a Farmer Asset Survey developed by Arizona State University (ASU) to understand the socio-economic status, agronomic practices and market pressures affecting smallholder farmers in Upper Egypt. Dr. Alaa participate in a detailed methodology for determining what crops are the most valuable and profitable for smallholder famers in Upper Egypt along with cost information for on-farm activities, such as labor for harvesting crops, and crop inputs, such as seeds and chemical fertilizers. The data are aggregated by crop, by governorate and by crop across the seven governorates surveyed. Data are presented by governorate and by the entire region. This initial survey sampled 139 unique farmers across the seven governorates -- Aswan, Assuit, Beni Suef, Qena, Luxor, Minia and Sohag.

From: January 2016 to June. 2016

Employer: Blue consulting company, Egypt

Positions held: Coordinator and Economic Analyst

Description: End Market and Value Chain Analysis Study under Feed the Future: Egypt Food Security and Agribusiness Support Project (FAS) funded by the United States Agency for International Development (USAID) and implemented by Cultivating New Frontiers in Agriculture (CNFA) in Upper Egypt. Study conducted under management of BLUE Consulting Limited. The objectives of the studies are to perform first: an end market analysis for sixteen fruit and vegetable products and ten herbs and spices products in seven governorates in Upper Egypt in order to select the highest value chains in each governorate. The second objective is to perform value chain analysis of the selected products in each governorate that promote Egypt's exports. Duties included participation in the following activities; setting work plan, survey and questionnaires design, supervision of field data collection & entry, data analysis and report writing.

From: November to December 2015.

Employer: Blue consulting company

Positions held: Governorate field supervisor and data analyst

Description: Client Satisfaction Survey in the African Development Bank-funded Rural Income and Economic Enhancement Project (RIEEP), implemented by the Social Fund for Development (SFD). Dr. Alaa participated with a team of 29 researchers in collecting data from 380 clients in Minia governorates. He participated the data entry and analysis using SPSS and the preparation of the final report to measure the satisfaction of the beneficiaries of the AfDB-funded RIEEP project.

From: February 2014 to May 2016

Employer: Ministry of higher Education (Sadat academy for Management sciences).

Positions held: Visiting Assistant Professor

Description: Teaching more than 11 courses for under graduate student are Economics, Project evaluation, Money and Banking, Business administration, Managerial Economics ,Resource Economics and Macroeconomics .in addition to supervise 7 students' graduation projects for fourth level of Management bachelor student in Academy.

From: February 2015 to May 2015

Employer: Ministry of higher Education (Faculty of Agriculture Environmental, Biological and Food processing. in Beni Suef University).

Positions held: Visiting Assistant Professor

Description: Teaching 3 courses for under graduate student are Economics principles, Statistics principles, Introductory to Agricultural economics.

From: February 2015 to November 2016.

Employer: Faculty of Agriculture, Minia University

Positions held: Director of graduation unit and career qualification.

Description: Main activities and responsibilities is to follow up the graduate students and help them find the suitable job opportunities through organizing meetings with businessmen in Minya governorate and nearby governorates.

From: February 2016 to July 2016.

Employer: Faculty of Computer and Information technology, Minia University

Positions held: Visiting assistant professor

Description: Main activities and responsibilities -Teaching two undergraduate courses; Business organization and Crisis and Disaster management.

From: October 2014 to June 2016.

Employer: Open Education Center, Minia University

Positions held: Visiting assistant professor

Description: Main activities and responsibilities: Teaching Social and Business courses for Social science students.

From: September 2012 to June 2014

Employer: Ministry of higher Education (Faculty of Agriculture & Natural Resources Aswan University, Egypt).

Positions held: Visiting Assistant Professor

Description: Teaching 4 courses for under graduate student are Economics principles, Statistics principles, Introductory to Agricultural economics, and Natural & Environmental resource Economics.

From: January to April 2014

Employer: Blue consulting company.

Positions held: Value Chain Expert/ field coordinator

Description: Training program entitled: “Offering Specific Women Entrepreneurship Training in Setting up and Managing of Micro and Small -Sized Enterprises” under the African Development Bank (AfDB)-funded “Rural Income and Economic Enhancement Project (RIEEP)” and implemented by the Social Fund for Development (SFD). Dr. Alaa participated with a team of experts under the Consortium BLUE consulting in training 200 Agribusiness Women Entrepreneurs in four governorates in Upper Egypt. The assignment was implemented through three phases; the first is the consultative meetings with trainees and stakeholders in the four governorates to get detailed information about trainees and to tailor the training materials that fit with the gathered information. The second phase is to perform the training events in one governorate to examine the training materials and tools to be followed by a progress report to confirm/ adjust the training materials and tools. The last phase is to implement the training program in the remaining three governorates.

From: March to October 2014

Employer: Ministry of trade and industry, Rural Income and Economic Enhancement Project (RIEEP) Egypt.

Positions held: Business plan/ Marketing Consultant.

Description: Business Development Services for associations consultant under Food and Agro-Industries Technology Center projects and initiatives in the horticulture, milk and dairy products sectors, the project proposed a number of business plans for projects to be implemented by the associations covering many fields according to the types of commodities produced in each governorate, needs and priority of each association.

From: July 2012 to August 2013.

Employer: Value chain training project.

Positions held: Consultant and Trainer

Description: Developing market research studies for the potential markets for the Egyptian food and agricultural products through visits to local and international organizations related the agricultural exportation industry. Conducting training to Non-Governmental Organization (NGOs) to assist them improving the marketing and managerial skills and help them opening new markets for their members' products. Developing case studies for classroom use in Egyptian Universities. Conducting training for teachers of the Agricultural Technical Schools in Egypt to help them improving the teaching process. Trainings included; using audio & visual aids - teaching methods

From: December 2012 to February 2013

Employer: African Development Bank

Positions held: Agricultural Economics Expert.

Description: Assessing Clients Satisfaction for the Social Fund for Development’s Small & Micro Credit Products under Egypt: Rural Income and Economic Enhancement Project (RIEEP) funded

by the African Development Bank (AfDB) and implemented by Egypt Social Fund for Development (SFD). The focus of the study was loan holders in Cairo, Fayoum, Minia, Sohag, and Aswan. Study conducted under management of BLUE Consulting Limited. Duties included participation in data collection and analysis in Minia Governorate

From: July 2012 to October 2016

Employer: Faculty of Agriculture, Minia University

Positions held: Assistant professor

Description: Main activities and responsibilities - Teaching various undergraduate and graduate courses; Agricultural Projects Evaluation, Marketing of agricultural products.

From: October 2013 to October 2016

Employer: Minia University CIO.

Positions held: Director of IT Unit

Location Minya – Egypt

Description: The unit is responsible for Managing and Maintaining the Local Area Network (LAN) Maintenance and upgrading of computers hardware and software. Running the faculty Portal. Offer training to the staff.

From: July 2012 to July 2013

Employer: Faculty of Agriculture, Minia University

Positions held: Lecturer

Description: Main activities and responsibilities -Teaching various Postgraduate and undergraduate courses; Micro and Macroeconomics, Agricultural Projects Evaluation, marketing of agricultural products, Business Organizations ,Advanced Social statistical course for sociology graduate students, International Economics.

From: Jun 2009 to Jan 2010

Employer: Council for Economic Education

Position held: Certified Trainer

Description: Applied for and win Alumni Project “Introductory Workshop for Pre-University Economics Teacher in Fayum - Egypt” after completing the Training of Trainers conducted by the council. Workshop funded by the American Council for Economic Education (CEE) as part of the Cooperative Education Exchange Program (CEEP) which is conducted through the United States Department of Education, in coordination with the United States Department of State. Workshop implemented at the Development’s Research & Consultation Center (DRCC) of Fayum University. Duties included workshop proposal writing, coordination of workshop activities, and providing training.

From: 2008 to 2010

Employer: Midwest Universities Consortium for International Activities (MUCIA)

Positions held: Consultant and trainer

Description: AERI Value Chain Training Project for Agricultural Technical Schools (VCT) that was a component of the Agricultural Exports and Rural Incomes Project (AERI) funded by the United States Agency for International Development (USAID) and implemented by the Midwest Universities Consortium for International Activities (MUCIA) in coordination with the Egyptian

Ministry of Education – Department of Technical Education.

– Duties included delivering training to the teachers of Agricultural Technical Schools (ATS) in Egypt, monitoring & evaluation of teachers and judging proposals and business plans developed by students of the ATSs for funding.

From: September 2005 to 2008

Employer: AERI Institutional Linkage Project which is a part of the AERI Project funded by the USAID and implemented by MUCIA in coordination with Ministry of Agriculture and Land Reclamation.

Positions held: Consultant and Trainer

Description: The main activities includes: -

- Provided market research studies of the potential markets for the Egyptian food and agricultural products through visits to local and international organizations related the agricultural exports industry.
- Provided training to Non-Governmental Organization NGOs to assist them improving the marketing and managerial skills and open new markets for their members' products.
- Developed case studies for classroom use.
- Provided training to teachers of the Agricultural Technical Schools in Egypt to help them improving the teaching process. Trainings included using audio & visual aids, teaching methods, active learning strategies, and several other topics.
- Monitored teachers of the Agricultural Technical Schools
- Principles of Marketing.
- Student Assessment and Evaluation.
- Skills of Teaching Agricultural Economics.
- Lesson Plan.
- Teaching Methods and Curricula Development.
- Marketing and Business Planning.
- Active Learning
- Micro, Small & Medium Enterprise (MSME) business projects planning.
- Agricultural technical schools ATS programs development.

From: February 2003 to July 2006.

Employer: Faculty of Agriculture, Minia University

Positions held: Teaching and Research Assistance

Description: Main activities and responsibilities Teaching the practical part of various undergraduate courses; Statistics, Micro and Macroeconomics, Agricultural Projects Evaluation, Marketing of Agricultural products.

16. Other relevant information:

Participated in the Following education development activities:-

- Skills and Curriculum Development Workshop.
- Effective communication.
- Business Plan writing marketing plan and application five force analysis in markets Chain (MUCIA) Egypt.
- Introductory to Marketing Agricultural products (Course in Sharm El Sheikh (AERI Linkage Project).

- Effective teaching (FLDP- Minia University) -Research Methodology (FLDP- Minia University).
- Business Plan Workshop on Small Business Management By Dr. Maria I. Marshall, Department of Agricultural Economics, Purdue University, USA funded by Agricultural Export and Rural Income (AERI) Linkage Project in Egypt June 16-July 1, 2006 .
- Feasibility study (Michel Gunderson) Florida, USA.
- Farm Management Course Development, farm organization Supplemental materials packet by Robert W. Taylor (MUCIA- USAID).
- Faculty development Program University of Minnesota USA.
- Active learning and course development (MUCIA- USAID).
- Training of Trainers for ATS Teachers (MUCIA- USAID).
- Faculty Development Program. Visit to University of Minnesota, USA. April – May 2006.
- Course Development and Structure (Case study) Workshop: Dr.Daniel Warnock, Illinois University, USA. Dr Dave Hahn, Ohio State University, USA.
- Active Learning Strategies and Curriculum Development Training for 60 farm association in Fayoum and Beni- Suef – Egypt in cooperation with El Shams/ AERI projects (CARE) organization and MUCIA (USAID) to help the formation of private farmers association.
- "Case Study" Writing case study (USA) April 2006 by Kirby Barrick- Dean of Faculty of Agriculture University of Florida- USA
- Modern Teaching Methods for ATS Ain El Sokhna July 2006 by Jimmy Cano Professor of Education and Communication Ohio State University USA, Shanon Washburn Professor of Education and Communication University of Florida USA
- Principles and applications of lesson plans InterContinental Cairo Semiramis Hotel Cairo 11-12 November 2006, Jamie Cano Professor of Education and Communication Ohio State University USA.
- Using Overhead Projector and Visual Aids Pyramids Movenpick 20-24th January 2007 Jamie Cano Professor of Education and Communication Ohio State University USA.
- Trainer of Agriculture Technical Schools teacher's workshops on Teachers Student Communication and Modern Teaching Methods in workshops Conducted By MUCIA for 1600 teachers with a team of 40 faculty members at:
 - Meridian Luxor 30 - 31 July 2006
 - Cleopatra Minia 6-7th September 2006
 - Military Force Hotel Minia 20-21st September 2006
 - Pyramids Movenpick Hotel Giza 8th -9th November 2006
- Agribusiness and Decision-Making Skills for Agricultural Technical School Students in Egypt December 2007.
- Broad Social goals of an economic system March 2008 Luxor.
- Developing Public Private Teams to Conduct Market Research and Develop Marketing Plan to Supply Selected EU Markets in farm association into Fayoum and Beni Suef governorates.
- EU Markets producers key factors have transformed the fresh horticultural produce industry in the EU Retailer consolidation, Food safety concerns and Price Changing consumer preferences.
- Using Advanced Technology in Teaching training Minia University"
- Scientific Missions: USA: University of Minnesota- April – May 2006

- Case study published about stars of Export Company for producing, packing and Exporting crops in Upper Egypt region.
- Member in organization committee for The 8th African Crop Science Society Conference "Crop research, technology dissemination and adoption to increase food supply, reducing hunger and poverty in Africa." Center for Arts and Letters, Minia University, El-Minia, Egypt October 27th – 31st, 2007 the conference is organized by The Faculty of Agriculture, Minia University, Egypt and African Crop Science Society (ACSS).
- Agribusiness and decision making skills for Agricultural Technical School students in Egypt. December 2007 (MUCIA- USAID, by Prof Dr Kirby Barrick- Dean Faculty of Agriculture University of Florida, (USA), and Dr. Gunderson, Associate Professor, Agricultural and consumer economics department Faculty of Agriculture University of Illinois USA.
- Trainer of Agriculture Technical Schools teacher's workshops modern teaching simulations in agricultural economics methods at Luxor city, Assuit , Minia, Sohag governorates under value chain training project under MUCIA project funded by USAID in Egypt.
- Communications skills workshop in Movenpick hotel from 21 to 24 October at Ain Sokhna city.
- Completing the workshops organized by USAID and KCC (El-Khazindar Business Research and case center at The American University in Cairo (AUC) about writing case study October 2008.
- Modern methods in teaching agricultural economics course in Mexico City funded by (NCEE) National Council on Economic Education organization in Newyourk city USA
- Modern methods in teaching Economic Education (NCEE) Training of Trainers program funded by council for economic education new name (CEE) last (NCEE) National Council on Economic Education organization in Newyourk city USA after its new name.
- Member in administration team on Production and using Compost form (agricultural wastes) for controlling some plant diseases , student participation projects, Program of continuous improvement and qualification for accreditation in higher education ,Egypt.

17. Publications:

- Analyze production policies for some vegetable crops in Egypt, Journal of Agriculture, Environment and Development, Agricultural and Green-environmental Research Institute, vol.5, No. 4, April Tokyo, Japan 2012 .

Alaa El din A. Abdelrehim, Ahmed D.Zetoon, Mohamed K. Soliman, and Mitsuhiro Nakagawa.

- The impact of economic liberalization policy on summer potato production and consumption in Egypt, Journal of Agriculture, Environment and Development, Agricultural and Green-environmental Research Institute , Vol. 5, No. 3 , March, Japan ,2012. Alaa El din A. Abdelrehim, Ahmed D.Zetoon, Mohamed K. Soliman, and Mitsuhiro Nakagawa.
- Challenge and opportunities of Egyptian garlic company . Journal of Agriculture, Environment and Development, Agricultural and Green-environmental Research Institute , Vol. 2, No. 12, March, Japan, 2013.

Alaa El din A. Abdelrehim, Youssry A.Tamam and Mitsuhiro Nakagawa

- Biofuels Economics of Production, Marketing from Agriculture Wastes in Egypt Opportunities and Challenge.

Alaa El din A. A. Abdelrehim, Mohamed E.E. Laby and Mitsuhiro Nakagawa

- Processed fresh Garlic for Export Markets: A Decision Case Study of the Stars Egypt for Export Company. Alaa El din A. A. Abdelrehim, Daniel F. Warnock
- Jatropha benefit cost analysis in Egypt, The second international conference on new horizons in basic and applied science, 1-6 August 2015, Hurgada, Egypt.
- Cost benefit analysis study for some horticultural crops in Upper Egypt governorates Alaa El din A. A. Abdelrehim.
- An economic study of farmer's Gross margin for the main horticultural crops in Menia Governorate. Alaa El din A. A. Abdelrehim & Mohamed E.E. Laby.
- A statistical analysis in productivity and profitability variations for some vegetable crops in middle Egypt region. Alaa El din A. A. Abdelrehim.

18. Workshops

- Training of Trainers on DJEP project: The Pro poor Horticulture Value Chains, My Coop ToT workshop from 12 to 16 May 2013 in Luxor. The training of trainer's courses in Upper Egypt is targeting a selected group from universities and cooperative training institutes.
- Training of Trainers on Economic Education (Seminar B: Microeconomics) / Cairo, Egypt - 24-31/01/2009
- Writing and Using Case Studies / the American University in Cairo, Egypt. - 20/12/2008
- Training of Trainers on Economic Education (Seminar A: Principles of Economics) / Mexico city, Mexico - 9-15/11/2008
- Communication Skills / Ain sokhna, Egypt - 21- 24/10/2008
- Training of Trainers on Student Assessment and Evaluation. / Hurgada, Egypt. - 23-26/08/2008
- Training of Trainers on Economic Education. / Luxor, Egypt 3- 9/ 03/2008
- Costing & Pricing, Export Finance and Terms of Payments. / Cairo, Egypt - Logistics Arab Academy For Science & Technology and Maritime - 26- 27/ 02/2008
- Training of Trainers on Agribusiness and Decision Making skills for Agricultural Technical School Students. / Luxor, Egypt - 13-18/12/2007
- Capstone Course. / Ain Sokhna, Egypt - 17-19/08/2007
- Training of Trainers for ATS on Lesson Plans. / Ain Sokhna, Egypt - 21-24/01/2007
- Capstone Course and Writing Decision Making Case Studies. / Minia, Egypt - 18-20/11/2006
- Training of Trainers on Active Learning Strategies & Using Visual Aids / Ain Sokhna, Egypt - 4-27/07/2006
- Business Development / Cairo, Egypt - 17-18/06/2006
- Farm management course Development / Ain Sokhna, Egypt. - 13-17/05/2006
- Faculty Development program Emphasis in Agricultural Economics / University of Minnesota, USA - April 10 to May 5, 2006
- Feasibility Studies / Cairo, Egypt- Faculty of Agriculture- Ain Shams University, Cairo, Egypt 1- 4/07/2002.
- My Coop TOT workshop from 12 to 16 May 2013 in Luxor. The training of trainer's courses in Upper Egypt is targeting a selected group from universities and cooperative training institutes. The objective of the training material is to enable existing and potential managers of

agricultural cooperatives to identify and address major challenges that are specific to cooperatives in market oriented agricultural development. The training will focus on the basics of agricultural cooperatives, cooperative service provision, supply of farm inputs and cooperative marketing

- Consultant member in team group to assess client satisfaction for SDF small and Micro credit products submitted to the social fund for development (SDF), Egypt under the MSE project financed by African Development Bank.
- Consultant member in feasibility studies carried out under Rural Income and Economic Enhancement Project (RIEEP) funded at all from social fund for development and FAITC center from March 2015 until August 2015.
- Service provider for CBA study feed the future Egypt (FAS).

19. Additional information

Include here any other information that may be relevant, for example contact persons, references, etc. (Remove heading if not relevant, see instructions) .

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