

## Curriculum Vitae

Name: Hanady Hassan Kamel  
 Date of birth: November 22, 1969  
 Nationality: Egyptian  
 Address: Egypt – 27 El-Tawfik -Nasr City-Cairo  
 Tel: 002 0100 7717 819  
 Email: [Hanady.H.Kamel@gmail.com](mailto:Hanady.H.Kamel@gmail.com)



### Career Overview:

Title	Period	Spam of Control	Recognitions& Awards
IT Training Manager/CAPMAS	2018-NOW	EGYPT	Building people (actualized plan of successors) Building up new FDTC track for CAPMAS people.
Executive manager of ICT Indicators Projects in corporation with MCIT and MPED	2019-2020	EGYPT	100% Achievement However COVID Restrictions.
Free Lance instructor and Learning& Development Consultant.	2015-2018	Middle East and Africa	Life Feeds of my trainees and contractors
eLearning Trainer (Super TC) /GSK	2014-2015	MEA GLMS /GSK USA	<ul style="list-style-type: none"> <li>GSK Egypt nominated to achieve the 2<sup>nd</sup> rank after USA in accessing HMM web site.</li> <li>Super TC and e-Instructor of Middle east and North Africa.</li> </ul>
Sales Training Manager /GSK	2008-2015	Egypt, Libya and Sudan	GSK Egypt Training Recognized as 1 <sup>st</sup> rank on MEA region.
Field Training Manager /GSK	2003-2008	Delta office and Egypt sales force	
Territory &Tender Manager /GSK	2001-2003	Delta office/Augmentin Team/131% achievement	
Rep and Key Account /other multinational Co.,	1993-2001	Roussel, Hoechst and GSK	

## Hanady Learning and Development Track:

Academic Degree	Year	Subject/Body	Publication Title
PHD/Microbiology	2021	Mycology	Antifungal effect of nanoparticles on some pathogenic fungi.
MBA	2017	HR /Ain Shams University	Thesis: Impact of IT integration to HRM-Applied Research
Master /Microbiology	2006	Mycology	Studies on sensitivity of yeast isolated from human and animal to some antifungal drugs
Diploma	2002	Microbiology	
Bachelor	1993	Veterinary Medicine	

Professional Certificates Degree	Year	Specialty/Body	Awarded Title/Achievement
Web Development Diploma	2022	Programing/RCC	Certificate Of Attendance
Governance in Governmental Institutions	2021	Arab Planning Institute	Certificate Of Attendance
Project Management	2021	Arab Planning Institute	Certificate Of Attendance
Root Cause Analysis	2020	Virtual college/gov	Certificate of Achievement
Introduction to active listening	2020	Virtual college/gov	Certificate of Achievement
CCNA	2018	IT/CISCO Academy	Certificate of Accomplishment
IT Fundamentals	2018	IT/CISCO Academy	Certificate of Accomplishment
Harvard Manage Mentor	2013-2016	Management	Successful accomplishment of more than 20 course out of 41
IMC	2016	RITI	Attendance Certificate
IBDL	2015	Business	IBDL Instructor
eLearning system.	2014-2015	e-learning	eLearning Super TC for MEA (Middle East & Africa) /GSK
Adult Learning.	2014	Open2study University	Certificate of Successful accomplishment

Coaching	2014	Neurosemantics	Coaching Practitioner Licensed, by ISNS
Instructional Design	2014	GSK Academy	Certificate of Successful accomplishment
Introduction to Psychology	2014	Open2study University, online	Certificate of Successful accomplishment
APG	2014	Neurosemantics	APG Practitioner Licensed, by ISNS
NLP	2013	ABNLP	NLP Practitioner.
PCT	2011	AUC, Egypt	Professional Certified Trainer

<b><u>“Job requirements training “ during pharmaceutical career.</u></b>	<b>Year</b>	<b>Specialty/Body</b>	<b>Awarded Title/Achievement</b>
<ul style="list-style-type: none"> <li>▪ GSK L&amp;D Programs</li> <li>▪ Management</li> <li>▪ Leadership&amp; Motivation.</li> <li>▪ Fits time supervisor</li> <li>▪ Coaching for Managers</li> <li>▪ Creative thinking</li> <li>▪ Filling the execution gap</li> <li>▪ Applied strategic thinking</li> <li>▪ Emotional Intelligence.</li> <li>▪ Negotiation.</li> <li>▪ Solving Problem</li> <li>▪ Decision making.</li> <li>▪ Presentation skills</li> <li>▪ Hospital selling</li> <li>▪ Integrating Marketing.</li> <li>▪ Resolving conflicts</li> <li>▪ Project management.</li> <li>▪ Basic and Advanced</li> <li>▪ Communication skills.</li> <li>▪ Hiring&amp; Recruitment.</li> <li>▪ Interviewing skills.</li> <li>▪ Business writing skills</li> <li>▪ Many other courses as per my Job description requirements.</li> </ul>	2003-2016	GSK Egypt and GSK Global	Certificate of Successful Accomplishment
TOT	2003	GSK Dubai	Certified GSK Trainer

### **Research activities:**

1. 2022, (PHD) Antifungal Activity of Nanoparticles on Pathogenic Fungi Isolated from Human and Animals.
2. 2017, (MBA) Impact of IT Integration on HRM Functions.
3. 2008; Studies on Sensitivity of Yeast Isolated from Human and Animal to Some Antifungal Drugs (Master Thesis)

### **Awards and Recognitions:**

- Nominated to lead a project between MCIT and CAPMAS on my 2<sup>nd</sup> year of employment.
- Best trainer of 2014 (by GSK sales Team across Egypt)
- 1st training Department (EGYPT) on MEA, and it was the first time.
- 2nd rank after USA from Harvard Manage Mentor to GSK Sales Team in accessing HMM Modules)
- Recognition email from Sudan Team (2013)
- Allot of recognition emails from my bosses, beers and internal GSK customers.

### **Personal Attributes:**

- Working across boundaries
- Inspired Leadership influencer
- Stimulate Creativity and enabling competencies
- Sense of urgency and thinking on feet.
- Committed and decision maker.
- Team player and Systems Thinking
- Innate Communicator
- Learning & Development Passionate

### **Computer skills:**

- Word, Excel & Power point, Moviemaker.
- HRIS Systems Experience: familiar with Workday, People Soft.
- I got many : eLearning certificates from GSK GLMS (from TC to Super TC1,Instructor,assessor,developer and finally eLearning Champion of middle east and Africa)

### **Languages:**

- Arabic & English

### **Hobbies:**

- Writing, Poetry, short novels and plays.
- Making media; (short documentary films)
- Photography, Reading, Sports
- Social activities (Red Crescent society-charities)
- Coaching

Regards

Hanady Hassan Kamel

01007717819

Hanady.h.kamel@gmail.com